

June 4, 2019

Docket USTR-2019-0004

Via Online Submission

The Honorable Robert Lighthizer
U.S. Trade Representative
Office of the U.S. Trade Representative
600 17th St. NW
Washington, DC 20508

Re: Request for Comments: Proposed Modification of Action Pursuant to Section 301: China's Acts, Policies, and Practices Related to Technology Transfer, Intellectual Property, and Innovation

Dear Mr. Lighthizer:

I am writing on behalf of Anatomical Worldwide, LLC (FEIN 20-3652046) to formally request an opportunity to appear before you to provide oral testimony opposing a proposed 25% tariff on HTS Code 9023.00.00 pursuant to Docket USTR-2019-0004.

My company, Anatomical Worldwide LLC, is a small, Illinois-based company with eight (8) employees. We serve a wide range of clients, including teachers, students, parents, rural and urban school districts, community colleges, medical schools, hospitals, and various state and federal agencies.

We proudly distribute anatomical models and healthcare simulation products through our website, <https://www.anatomywarehouse.com>. Our products are used to educate the next generation of nurses, healthcare providers, surgeons, medical device entrepreneurs, and effectively, the whole of the healthcare industry.

To provide our customers with a range of products that meet every budget and specification, we selectively source products for our customers from a variety of manufacturers. Among our network of anatomy model manufacturers, there are only two (2) American companies who manufacture anatomy models within the United States. Between the two manufacturers, the collective product offering is only a minute fraction of what the market demands, and comprehensive healthcare education requires. It is for this reason we and many other companies supplement our product offering with models made outside the United States. The overwhelming majority and variety of products required to adequately prepare healthcare workers is simply not produced, in any form, by domestic manufacturers.

Tariffs on the above-mentioned items would not be practical or effective to obtain the elimination of China's acts, policies, and practices. Furthermore, the proposed tariffs will simply force our small company to increase consumer pricing commensurately. As our clients are primarily families who are putting a child through medical school and tax-payer funded educational institutions, the increased cost will impose an undue burden on American

families and governmental budgets, many of which are already struggling to finance the education of our nation's future healthcare workers.

We believe there are more effective, less harmful solutions to the concerns outlined in Section 301, which we seek the opportunity to present before you at the hearing scheduled to begin June 17th, 2019. Our testimony will reflect our perspective not only as an importer of critical educational products that will increase the cost of medical education in the United States if the proposed duty were enacted, but also as a company with a keen and mutual desire to protect American intellectual property from unfair and artificial trade tactics from foreign governments.

The following individuals will appear on behalf of Anatomical Worldwide at the hearing:

Adam Cordell, Owner and President of Anatomical Worldwide
adam@anatomicalworldwide.com

Elizabeth Huff, Director of Operations at Anatomical Worldwide
liz@anatomicalworldwide.com

We thank you in advance for your consideration of our request and should any questions arise concerning our application, please do not hesitate to contact the aforementioned members of Anatomical Worldwide.

Gratefully yours,



Adam Cordell
President

cc: Liz Huff, Director of Operations