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Michael D. Gormas United States Department of Transportation Office of Aviation Analysis 1200 New Jersey Ave SE Washington, DC 20590

May 13, 2020

Mr. Gormas,

After much consideration and extensive discussions the Bradford Regional Airport Authority is recommending the Essential Air Service contract to service Bradford Regional Airport be awarded to Cape Air.

KBFD has seen our enplanements steadily increase during our 5 year partnership with Southern Airways Express and they have provided us with unparalleled community support. The team at Southern has been dedicated and responsive to our needs and we wish them continued success.

Ultimately however the Airport Authority is confident that Cape Air, equipped with their unsurpassed over 30 year stellar reputation as a regional carrier, is the best choice going forward. Cape Air currently holds interline and code share agreements with several major airlines that will help BFD recover our losses in the business travel market. By continuing flights to Pittsburgh International Airport our customers will continue to have access to the low cost and ultra-low cost carriers so attractive to the leisure traveler. We are assured that the robust leadership at Cape Air will see us through the biggest travel crisis of our times and that we will be poised for success on the other side.

Thank you for your time and consideration of this recommendation.

Regards,

Alicia Dankesreiter Alicia Dankesreiter Manager Bradford Regional Airport