

M U L T I - A E R O , I N C . D / B / A

AIR CHOICE ONE



DEPARTMENT OF TRANSPORTATION

Proposal to Provide Essential Air Service at

Harrison, Arkansas

Docket DOT-OST-1997-2935

Under 49 U.S.C. 41731 et seq.

**August 31st
2020**

Direct Inquiries Regarding this Proposal to:

Shane Storz, CEO

[Air Choice One Airlines](http://AirChoiceOneAirlines.com)

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Route Map

Destinations:

Burlington, Iowa
Jonesboro, Arkansas
Mason City, Iowa
Fort Dodge, Iowa
Jackson, Tennessee

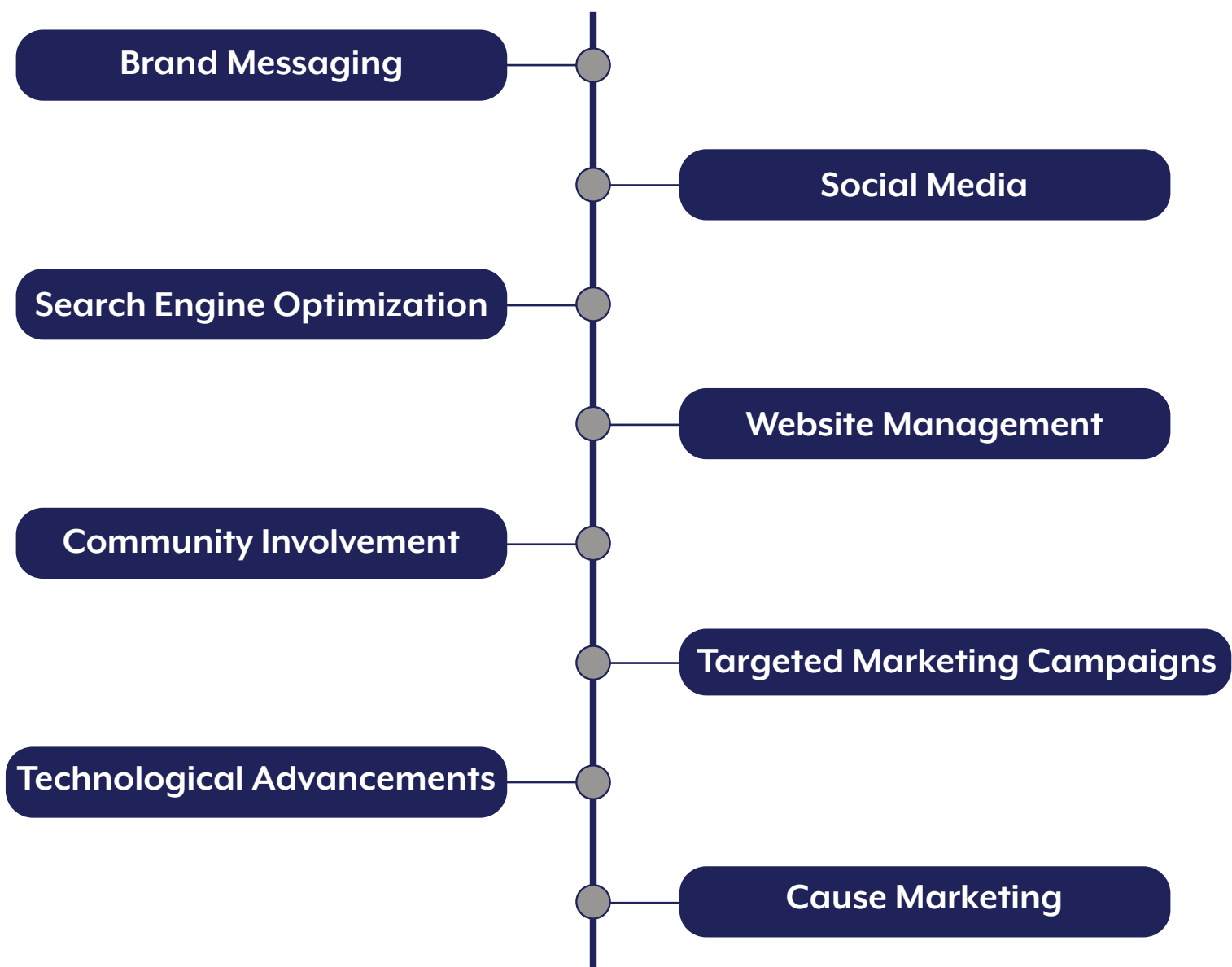
Hubs:

Chicago O'Hare
International Airport
St. Louis Lambert
International Airport
Minneapolis - St. Paul
International Airport
Atlanta Hartsfield-
Jackson International
Airport



Marketing

We have an in-house, full-time marketing department to ensure that we are visible across social networks, news outlets and the communities we serve.



CHOICE 1

Choice 1: (2) Year Term

Beechcraft 1900C (9 seats)

(18) Total Round Trips Per Week

(18) RT from Boone County Regional Airport
(HRO) to Dallas/ Fort Worth International
Airport (DFW)



CHOICE 1

Choice 1: (2) Year Term

Beechcraft1900C (9seats)

(18) Total Round Trips Per Week

(18) RT from Boone County Regional Airport (HRO)
to Dallas/ Fort Worth International Airport (DFW)

Operation Revenues

Revenues	\$1,094,700
Other Revenues	10,947
Total Operating Revenues	\$1,105,647

Number of Passengers	12,300
Average Fare DFW	\$89.00
Departures	1,840
Block Hours	2,019
Revenue Passenger Miles	3,936,000
Available Seat Miles	5,283,533

Direct Operating Expenses

Flying Operations	\$521,970
Fuel and Oil	784,469
Maintenance	949,036
Aircraft Leases	450,000
Total Direct	\$2,705,475

Marketing	50,000
Indirect	977,863
Total Operating Expenses	\$3,733,338

Two Year Selection

Year 1	\$2,814,358	\$1,529
Year 2	\$2,898,789	\$1,575

Compensation per Departure

Operating Loss	\$2,627,691
Profit Element (5% Total Oper. Exp.)	186,667
Compensation Required	\$2,814,358

Compensation per PAX	\$229.00
Compensation per Departure	\$1,529.00

To align revenue with costs over time, Air Choice One proposes 3% annual escalation factor.

Air Choice One will work closely with the community to provide flight schedules that will be optimal for our hub connections.

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CHOICE 2

Choice 2: (2) Year Term

Beechcraft 1900C (9 seats)

(18) Total Round Trips Per Week

(12) RT's from Boone County Regional Airport (HRO)
to Dallas/ Fort Worth International Airport (DFW)
& (6) RT's to Memphis International Airport (MEM)



CHOICE 2

Choice 2: (2) Year Term

Beechcraft1900C (9 seats)

(18) Total Round Trips Per Week

(12) RT's from Boone County Regional Airport (HRO)
to Dallas/ Fort Worth International Airport (DFW)
& (6) RT's to Memphis International Airport (MEM)

Operation Revenues

Revenues	\$1,000,350
Other Revenues	10,004
Total Operating Revenues	\$1,010,354

Direct Operating Expenses

Flying Operations	\$505,658
Fuel and Oil	702,901
Maintenance	842,764
Aircraft Leases	450,000
Total Direct	\$2,501,323

Marketing	50,000
Indirect	1,073,315
Total Operating Expenses	\$3,624,638

Operating Loss	\$2,614,284
Profit Element (5% Total Oper. Exp.)	181,232
Compensation Required	\$2,795,516

Compensation per PAX	\$230.00
Compensation per Departure	\$1,519.00

Number of Passengers	12,150
Average Fare DFW	\$89.00
Average Fare MEM	\$69.00
Departures	1,840
Block Hours	1,793
Revenue Passenger Miles	3,393,900
Available Seat Miles	4,612,084

Two Year Selection

Year 1	\$2,795,516	\$1,519
Year 2	\$2,879,381	\$1,565

Compensation per Departure

To align revenue with costs over time, Air Choice One proposes 3% annual escalation factor.

Air Choice One will work closely with the community to provide flight schedules that will be optimal for our hub connections.

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CHOICE 3

Choice 3: (2) Year Term

Beechcraft 1900C (9 seats)

(18) Total Round Trips Per Week

(12) RT's from Boone County Regional Airport (HRO)
to Dallas/ Fort Worth International Airport (DFW)
& (6) RT's to St. Louis Lambert International
Airport (STL)



CHOICE 3

Choice 3: (2) Year Term

Beechcraft 1900C (9 seats)

(18) Total Round Trips Per Week

(12) RT's from Boone County Regional Airport (HRO)

to Dallas/ Fort Worth International Airport (DFW)

& (6) RT's St. Louis Lambert International Airport (STL)

Operation Revenues

Revenues	\$1,000,350
Other Revenues	10,004
Total Operating Revenues	\$1,010,354

Direct Operating Expenses

Flying Operations	\$505,658
Fuel and Oil	702,901
Maintenance	842,764
Aircraft Leases	450,000
Total Direct	\$2,501,323

Marketing	50,000
Indirect	1,073,044
Total Operating Expenses	\$3,624,367

Operating Loss	\$2,614,013
Profit Element (5% Total Oper. Exp.)	181,218
Compensation Required	\$2,795,231

Compensation per PAX	\$230.00
Compensation per Departure	\$1,519.00

Number of Passengers	12,150
Average Fare DFW	\$89.00
Average Fare STL	\$69.00
Departures	1,840
Block Hours	1,793
Revenue Passenger Miles	2,592,000
Available Seat Miles	927,450

Two Year Selection

Year 1	\$2,795,231	\$1,519
Year 2	\$2,879,088	\$1,565

Compensation per Departure

To align revenue with costs over time, Air Choice One proposes 3% annual escalation factor.

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Thank you for your
consideration!

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