



Administration

201 S. Franklin St.
Kirksville, MO 63501
Phone: 660.627.1225
Fax: 660.627.0945
www.kirksvillecity.com

April 6, 2020

Mr. Michael Martin
United States Department of Transportation
1200 New Jersey Ave SE
Washington, DC 20590

Dear Mr. Martin:

Members of the Kirksville City Council, Airport and Transmission Committee (ATC), and City Manager have reviewed Essential Air Service (EAS) bids from Boutique Air, Air Choice One, and Cape Air (Hyannis Air Service, Inc.). On March 30, 2020 each vendor, via Zoom, provided a 30 minute briefing which included time for questions and answers, before a City selection committee. All presentations were professional, informative, and well presented.

Following the presentations, a separate meeting was held to discuss which EAS provider was the best fit for Kirksville. Follow-up questions were submitted to the top EAS provider to clarify some specific points from their presentation. The selection committee considered past performance, industry relationships, destination proposals, new equipment and technology improvements, company leadership, size, and success.

After much discussion the selection committee recommended Cape Air (Hyannis Air Service, Inc.) for a four year commitment to provide EAS at the Kirksville Regional Airport. The City Council unanimously voted to accept the selection committee's recommendation and select Cape Air (Hyannis Air Service, Inc.) as Kirksville's EAS provider for a four-year term of service beginning October 1, 2020.

If you require any additional information please contact Glenn Balliew, Director, Kirksville Regional Airport at 660.627.5020 or gballiew@kirksvillecity.com.

Sincerely,

Zac Burton
Mayor

PC: Randy Smith, Chair, City Airport & Transportation Commission
Glenn Balliew, Airport Director